2019 BEACH CHAIR CONCESSION (amended) PROPOSALS

	Proposal A	Proposal B
Beach cleaning	Daily - seaweed buried	Daily - seaweed buried
Hours of availability	8:00 AM - 5:00 PM (5:30 Memorial to Labor Day)	9:00 AM - 6:00 PM or later
Long term availability	First come, first served chairs and cabanas	Assigned cabanas with name plaque until Mar 1st (annual customers)
Sharing	Limited to immediate family And guests at no cost	Family members, guests and tenants at no cost
Exclusivity	Will rent chairs to general public	Will not rent equipment to non-Atrium customers
Costs (tax included)	Seasonal: Chair w/ umbrella W/out cushion \$420 (Add cushion) (\$ 65)	Seasonal: Chair w/ umbrella W/cushion \$450
	Cabana w/hood \$420	Cabana w/hood \$450
	Annual: Chair w/ umbrella W/out cushion \$525 (Add cushion) (\$ 75)	Annual: Chair w/ umbrella W/cushion \$500
	Cabana w/hood \$525	Cabana w/hood \$500
Reserve area	25% of beach center reserved for personal chairs/blankets	25% of beach center reserved for personal chairs/blankets
Employees	No background/drug testing	Background/drug tested CPR certified uniformed